

ACCOUNT DIRECTOR

Overview:

Mission is actively looking for an experienced, results-driven, established, Account Director with a proven track record of delivering integrated campaigns for big brands, to join a dynamic Campaign Team with a client roster spanning the food, beverage, fashion and lifestyle sectors. Previous experience working within large inter-agency teams is highly preferable.

Mission needs you to demonstrate:

- Multi-disciplinary, strategic thinking
- An ability to manage cross-agency collaboration
- Exceptional written and presentation skills
- A proactive approach to identifying solutions to problems
- Sponsorship amplification and experiential amplification experience
- Exceptional communication and confidence in decision making
- Experience in generating new business leads and overseeing pitches
- Exceptional client relationship management including client retention, quality of service, organic growth, profitability and client satisfaction
- An ability to hold the confidence and trust of senior client contacts and be able to provide top level counsel
- Commercial-savviness with previous budget management experience

mission